



FastTrak® WM+
Integration made easy™



Glen Road Systems, Inc. & Invata Intralogistics Announce Merger Agreement

Merger Combines GRSI Advanced Supply Chain Automation Software Suite with Invata's System Integration Capabilities

PROMAT SHOW, CHICAGO, ILLINOIS – March 22, 2011 –; GRSI, a global provider of supply chain execution software, distribution center automation and system integration; and Invata Intralogistics, Inc., a global provider of supply chain optimization, facilities integration, software and controls today announced the merger of the two companies. GRSI and Invata have a successful 10-year working relationship and are expecting to achieve synergies and benefits from the merger deal.

In preparation for the merger, the two companies conducted extensive research into the needs of the marketplace. Supply chain and C-level leaders across a broad range of target markets were interviewed about their attitudes and experiences related to large asset-based system integrators, those integrators with in-house supply chain software and controls, and dealer channel integrators. Study results were a key factor in the unanimous agreement by company directors to conclude the merger agreement. GRSI is the developer of *FastTrak WM+™*, a mature and extensive warehouse management suite that seamlessly integrates traditional WMS functionality with a Warehouse Control System (WCS), Order Management System (OMS) and Packaging Integration (PI) applications. The highly differentiated approach closely couples real-time controls with inventory management, creating a seamless, highly responsive application. “Our approach to managing *inventory in motion* is essential as companies implement more sophisticated automation projects. The traditional WMS suppliers are simply too removed from these sophisticated devices to manage them efficiently or cost-effectively” said Steve Martyn, CEO of GRSI.

In addition to its focus on logistics network optimization, Invata is a system integrator with in-house software products and services. “The company views the market through a different lens than typical integrators,” said Invata CEO Ryan Sheehan. “We approach the market with a focus on inventory, transportation, infrastructure and labor – emphasizing optimization and results. Since we are not constrained by the asset-heavy investment in plant and equipment that requires us to push



FastTrak® WM+
Integration made easy™



mechanization products, we are able to invest in the best people and technology to meet the needs of our clients.”

The company will be merging its management teams, forming a single company. Based on its research data, the company will go to market through two sales channels: the Invata brand will continue to be sold through its direct sales channel, and the GRSI brand will continue to be promoted through select, high performance dealer integrators.

A number of software, pick/put-to-light and voice-directed tactical solutions recently acquired from Cape Systems are also being folded into the new structure and are available through the company sales channels.

About GRSI

Glen Road Systems, Inc., (GRSI) is a global provider of supply chain execution software, distribution center automation and system integration. GRSI's solutions are powered by its robust *FastTrak WM+* software suite, which consists of a Warehouse Management System (WMS), Order Management System (OMS), Warehouse Control System (WCS) and Packaging Integration (PI) System.

About Invata Intralogistics

Invata is a global provider of supply chain network optimization, facilities automation, software, controls, implementation and support, with a unique value proposition: an innovative coupling of process and technology that results in a leaner, more profitable organization. Invata combines sophisticated analysis, simulation modeling, mechanization and software to optimize four key elements of its clients' operations and overhead – inventory, infrastructure, transportation, and labor. The company is results-driven, earth-conscious and focused on lifetime value, optimizing supply chains so they are more resilient and instantly responsive to continual changes in customer demand and supply chain conditions.

For more information, visit www.grsinc.com or www.invata.com.