

November 1, 2010

Mr. Larry Kuhn
Mr. Lee Kuhn
GRSI
401 East Elm Street
Suite 100
Conshohocken, PA 19428

Dear Larry and Lee,

It is with much gratitude that our organization takes this opportunity to reflect upon the value of our relationship with GRSI and the outstanding technical expertise and support you have provided to Newgistics.

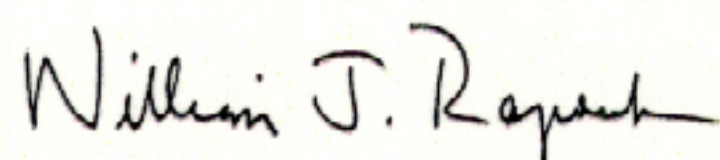
In 2005, when Newgistics determined its need for a warehouse control system, your ability to meet the technical requirements of this task quickly became obvious through your talent for understanding our business and the need for a solution that was called "infinitely configurable". Through an arduous and complex design phase and test program, your support allowed us to deploy our *FastTrak* system to specifications and on schedule. We often refer to Lee Kuhn's "As-Built Specification" documentation as the singularly best example of system documentation to date at Newgistics and it will continue to serve as an indispensable reference for us.

The system has since been renamed *OneShip* and is considered to be a tremendous competitive advantage for Newgistics.

While technical expertise was paramount to the success of this project, the integrity of your team and the commitment your organization has shown to Newgistics has been an equally important component of our partnership. We appreciate these things about GRSI and believe this sets you apart from all others.

Thank you again for your fine work for Newgistics. We look forward to continuing a successful partnership with you in the years to come.

Sincerely,



William J. Razzouk
President and CEO